



Residential Care for
People Living with AIDS

Among Friends

Annual Report — July 1, 1999, to June 30, 2000

Reunion at Maitri

Frank came to Maitri in December of 1999, alone and having had no contact with his family for over 20 years. Our social worker Felice gathered from conversations with him that there was a sister still in Hawaii, and with the help of a private investigator, was able to locate Katherine. Overjoyed to discover her brother's whereabouts, she recently came to visit with her daughter Gail. The trio went to a Hawaiian restaurant, where Frank happily blew his dietary restrictions and — in his own words — “pigged out” on poi (a dish with taro root) and coconut pie.



“Let the Beauty You Love Be What You Do”

This year marks the ten-year anniversary of Maitri founder Issan Dorsey's death. As Steve Allen, former Hartford Street Zen Center abbot and Maitri's first executive director, performed the memorial ceremony on September 10, I was overcome by the gratitude, humor and inspiration that Issan left us.

This year also marks the 13th anniversary of Maitri's AIDS care program. Our mission was born out of a need to help people dying with AIDS. As the years have passed and the epidemic has changed, we have adjusted to meet the changing needs of our community.

I have been deeply touched by the work that I have seen at Maitri. The continuation of life and death and love and care is part of the daily experience here. Margaret Mead once said, “Never doubt that a small group of thoughtful, committed citizens can change the world. Indeed, it's the only thing that ever has.” If we join our hands and hearts together, we can make a world of difference in the lives of people seriously ill with

AIDS. It is our mutual experience and acknowledgment of the human condition of life and death that enable a program such as ours to exist.

Rumi said, “Let the beauty you love be what you do. There are hundreds of ways to kneel and kiss the ground.” Similarly, there are many ways that you can help — whether it is sitting with a resident, tossing a salad for dinner, or contributing a piece of artwork for our fundraising event. Please talk to our staff if you want to get more involved.

My appreciation for the people who make this program possible and for those who have lived here is profound. My gratitude extends to all of you who have helped to keep Issan's spirit and legacy alive.

Traci Teraoka Patel

Traci Teraoka Patel
President, Board of Directors

Maitri Residents July 1, 1999, to June 30, 2000

Total residents	38	
Resident deaths	19	50%
Discharges	7	18



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Maitri staff

To Our Friends



Keeping the Grinch Away from Maitri's Door – Bill and Maitri Program Director Mary Ellen have guided Maitri through a tough transition and relocation. Bill's forward-looking planning, fiscal discipline, inspired leadership and great sense of humor will be sorely missed. We wish him the very best.

It is with both sadness and excitement that I write my final report as Maitri's Executive Director on our latest fiscal year. By the time you receive this annual report, I will have moved on to a new home and new opportunities. I do, however, look forward to my continued involvement with special projects at Maitri until a permanent replacement for my position is found.

When I came to Maitri in June 1997, Maitri was poised to move to a new home with a new mission. While the past three years have not always been easy, they have been tremendously rewarding. It has been my privilege to work alongside many dedicated staff and volunteers in caring for over 115 men and women at our Duboce Avenue facility, which has served as a final home for 70 percent of these residents.

Over these years, Maitri has grown and evolved. I am pleased to report that in the last year, Maitri's program has been strengthened in numerous ways: the infusion of new volunteers (with particular thanks to Rigpa), the completion of our Phase II capital improvement projects (including a new medication room and a

new conference room), the implementation of an integrated computer network, the adoption of plans for comprehensive cultural and linguistic competency, increased capability for dementia care, and the design of a bedpan cleaning station. All the while, Maitri's program staff has continued receiving some of the highest ratings possible by the San Francisco Department of Public Health, with special commendations for program performance, compliance and client satisfaction. We have continued to steward our resources wisely, and thanks to generous community support, ended the year having made significant strides toward our goal of establishing building and operating reserves to help assure Maitri's long-term viability. I am happy to be leaving Maitri's program and finances in the caring and capable hands of our present Board and staff.

There are too many people whom I wish to thank — Maitri's residents, for giving me the opportunity to serve and teaching me so much about what compassion truly means; and our volunteers, staff, and supporters. I am grateful to all the people who've made Dinner At Maitri and Art For AIDS Awareness, our two new fundraising programs, successful — the chefs, the student artists, the volunteer servers and event organizers, the graphics designers... I am touched by the dedicated volunteers who bring much laughter and joy to the house with Tuesday night Bingo, the donor who miraculously showed up to pay for our staff holiday luncheon, the five-star chef who brought with him a hand-blender after seeing our wish list, the family members who continue to support our work with notes and donations many years after the passing of their loved ones. I know that people relish their association with the Maitri community — a true testament to the value and the heart of the work that takes place here.

Traci Teraoka Patel, who was intimately involved in the design of the Duboce Avenue facility and who has served as Maitri's Board President for the past three years, will assume the role of Interim Executive

All-Star Donors

Director while the search for a permanent replacement is underway. Your blessings and support for Maitri and Traci, as well as your input for the search process, will be especially appreciated during this transition period.

I hope you will accept one last appeal from me: please continue your support of Maitri's important mission, so that this program may remain a beacon of hope and friendship for those facing the ultimate transition in life. I trust that you will find, in extending your helping hands, many rewards in joy, comfort, and fulfillment. This has been my experience at Maitri.

Wishing you much love and enjoyment of life.



Bill Musick, Executive Director



Community – Donald was able to get his custom-made wheelchair thanks to the initiative of several members of Maitri's extended family. A number of volunteers and former and current Maitri cooks threw a benefit party at a local club to kick off the fundraising effort. Several Charles Schwab employees made contributions and also obtained matching funds from their company. Maitri created a special Patient Care Fund to handle these special donations. Tom, Donald's partner, wrote, "The new chair rocks (literally!) and is a great contribution to Donald's quality of life. Your kindness, generosity, friendship & hard work are wonderful gifts."

The AIDS hospice that Issan Dorsey founded some 13 years ago, and where he died in 1990, could not have survived all these years without the loyal and generous support of some very special donors who have stuck with us through thick and thin. This year, as we reflect on Issan's legacy on the 10th anniversary of his death, we remember that Maitri is also a loving gift of these donors to the San Francisco community. The space below is dedicated to their friendship, and a permanent recognition wall is being constructed in our lobby to honor their invaluable contributions.

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Maitri Residents July 1, 1999, to June 30, 2000

Male	30	79%
Female	7	18
Transgender	1	3
Gay	23	61%
Bisexual	3	8
Heterosexual	12	32

Maitri Annual Fund & In-Kind Donors – July 1, 1999, to June 30, 2000

Elements that nourish “my tree” ...

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Friends – A sumptuous thank-you dinner by Chef Kenneth Aldin of Flying Saucer brought together some of Maitri's most supportive corporate and foundation donors. Represented here are the Academy of Friends, Chevron, Healing Environments, Horizons Foundation, the Niagara Trust, Providian Financial, Rotary Club of San Francisco, Sackett Design Associates, 3Com and Wells Fargo.

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Volunteers – Brett Ross getting into the groove during our annual volunteer appreciation party aboard a cruise ship one beautiful summer evening. Each volunteer also received a copy of *Street Zen*, the life story of Maitri's colorful founder Issan Dorsey.

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Maitri Residents
July 1, 1999, to June 30, 2000

<i>African American</i>	13	34 %
<i>Latino</i>	3	8
<i>Asian</i>	1	3
<i>Caucasian</i>	21	55
<i>Psychiatric history</i>	24	63 %
<i>Substance use history</i>	21	55
<i>Dementia diagnosis</i>	8	21

Maitri Donors — continued

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* we also thank these individuals for their pledged donations



Art – Maitri's first Art For AIDS Awareness made its debut in April. Enthusiastic student artists contributed over 850 pieces of artwork, and many are helping to organize the art sale's second incarnation. On the opening night, Ayse Kenmore and Mau Bosma checked out some vases by artist Alan Ness with Maitri Executive Director Bill Musick and volunteer Mark Haviland.

Statement of Operations

	Year Ended			
	June 30, 1999		June 30, 2000	
Revenue				
Government Support	\$567,579	37.7%	\$1,567,682	71.4%
Corporate & Foundation Grants	181,930	12.1	204,321	9.3
Individual Contributions & Special Events Income	134,438	8.9	170,949	7.8
In-kind Contributions	432,657	28.8	25,250	1.2
Net Income from First-floor Lease	102,415	6.8	124,843	5.7
Program Service Fees	53,825	3.6	63,257	2.9
Interest & Miscellaneous Income	32,016	2.1	38,277	1.7
Total Revenue	\$1,504,860	100.0%	\$2,194,579	100.0%
Expenses				
Program Services	\$1,162,301	79.9%	\$1,767,000	90.6%
Administrative & General	82,314	5.7	51,444	2.6
Development	209,406	14.4	131,217	6.7
Total Expenses	\$1,454,021	100.0%	\$1,949,661	100.0%
Change in Net Assets	\$50,839		\$244,918	
Accumulated Building & Operating Reserves	\$0		\$200,000	
Net Assets at Year End	\$913,454		\$1,158,372	

A rose by any other name ...

Maitri will soon officially become **Maitri Compassionate Care** — a cosmetic change that nevertheless more closely reflects our mission and values. When we applied for a name change from **Maitri AIDS Hospice** to **Maitri** a few years back, the State of California mistakenly gave approval for a name that had actually been claimed by another non-profit. Though we will still refer to ourselves as **Maitri** for short, in future updates of United Way pamphlets or online portals, expect to see us listed under our new official name.



Family – Maitri hosted a special dinner for our founder Issan Dorsey's seven sisters when they were in town recently to commemorate the 10th anniversary of his death. For six of the sisters, it was their first time visiting Maitri and beholding the loving legacy of their eldest brother. One of the sisters obviously bonded with little Alexander Patel, who hangs out at Maitri quite a bit with his mom Traci, our Board president.

Maitri Residents July 1, 1999, to June 30, 2000

Age		
30-39	14	37%
40-49	12	32
50-59	11	29
60 & older	1	3
Income Per Month		
Less than \$800	27	71%
\$801 - \$1,200	7	18
\$1,201 - \$2,000	4	11



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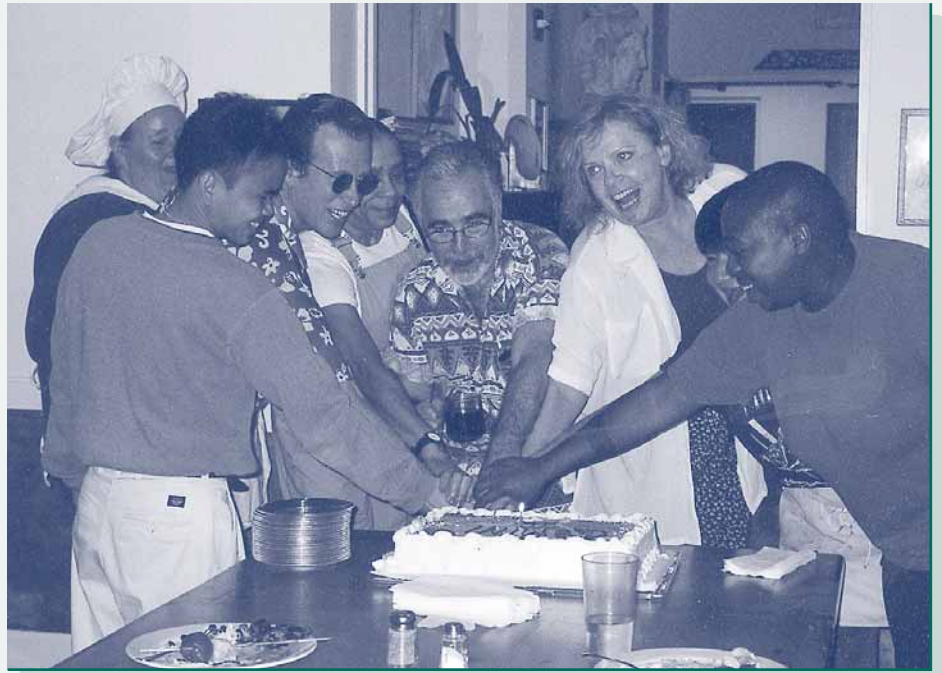
Mission Statement

No one should have to suffer or die alone. Maitri* provides compassionate residential care to men and women in need of hospice or 24-hour care and cultivates the deepest respect and love for life among its residents and caregivers.

**Maitri, pronounced "MY-tree," is a Sanskrit word meaning "compassionate friendship."*



Present Moment, Wonderful Moment – An invocation precedes each meal from the Dinner At Maitri series — a once-a-month dinner benefit that features the Bay Area's most celebrated chefs. Traci rings a Tibetan singing bowl while Cecilia reads from Thich Nhat Hanh's Verses For Eating Mindfully. "With the first taste, I promise to offer joy. With the second, I promise to help relieve the suffering of others."



The Stars Converge – Gemini volunteers and staff members sang "Happy Birthday" to each other and descended upon their cake.